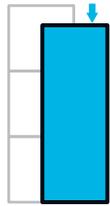


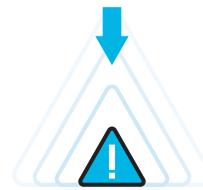
Benefits of the Multi-Year Subscription



10% saving for a 3-year term



Protect against price increases for 3 years



Reduce risk of missed renewals



Reduce costs of annual procurement



Assured access for users



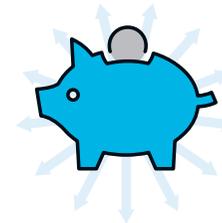
More time to focus on business improvement and not software administration



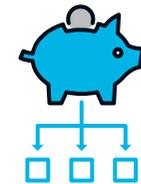
More predictable software costs



Confidence in your software entitlement



Funds made available to reinvest (IT infrastructure, employees – training/development)



Finance options available

Some maths. Based on one seat, single-user, AEC Collection

AEC Collection 1 year = £2,715

AEC Collection 3 year = £7,330 (£815 saving with no assumed price increases over the period)

AEC Collection 1 year over 3 years assuming 10% annual increase = £2,715 + £2,986.5 + £3,285.15 = £8,986.65

Therefore, potential £1,657 saving over 3 years.

What can I do with my savings?

Bank it.

Reinvest in Workstations – approx. £1,300 and recommended to refresh every 3 years

SYMETRI
ADDNODE GROUP